

Thank you very much for your interest in our ATPL(A) integrated (initio) training program at AEROTOURS Aviation Training (AAT).

Do you remember the first time you dreamt of being a pilot? The urge and fascination that manifests itself, never subsides and becomes a clear mission.

We are the right partner to get you to your next destination: into the front seat of an aircraft as a **commercial airline pilot**.



The ATPL(A) license is the highest level of a pilot's training. Everybody who has ever dreamt of working in an Airline's cockpit flying professionally needs an ATPL(A) (Airline Transport Pilot's License). If you have no previous flying experience, then the intensive ATPL(A) integrated ab initio program will help you become a commercial pilot in the shortest time possible.

The aim of this training is to acquire the license of CPL(A)/IR(A) together with the ATPL(A) theory credit in order to be able to initially work as a First Officer in aircraft regardless of which dimension (mostly multi-pilot-cockpit). Furthermore, ATPL(A) can be used as PPL(A), CPL(A) and IR(A) without any restrictions.

Sincerely Yours,

Cpt. Steffen Bischoff

Head of Training

AEROTOURS GmbH Luftfahrtunternehmen • D-374 AOC Luftfahrerschule • DE.ATO.074 Flugplatz F2 • Haus 12 • 15344 Strausberg Telefon 03341 25 00 08 Fax 03341 21 57 45 E-Mail office@aerotours.de Internet www.aerotours.de Cpt. Michael Hanke

Accountable Manager/
Chief Theoretical Knowledge Instructor

GF Flgzf.-Ing. Michael Hanke HRB 9758 FF VAT NR. DE211955738

St.-Nr. 064/105/03385

Postbank Berlin IBAN DE03 1001 0010 0009 4771 07 BIC PBNKDEFF



Our Story and Location

AEROTOURS' story of success began in 2000 and was founded with the aim to establish an independent approved flight training organization (ATO) as well as an air carrier for passengers, cargo and ambulance flights.

We continuously strive to offer the best training quality for pilots with an excellent price-performance ratio.

Our head office is located directly at Strausberg (EDAY) airport close to Berlin, the vibrant and exciting capital city of Germany, in the heart of Central Europe. Strausberg is the only General Aviation airport that has direct access to the mass transit system of Berlin.

The training campus at Strausberg offers modern furnished double and single rooms with all amenities like TV, free Wi-Fi, a central kitchen and a recreation room. Currently, we are building a new main headquarter with an aircraft hangar which will be ready in 2019.

For our pilot training, we offer two additional branch offices at "The Wave" and "Lufthansa Aviation Training" in Berlin City.







The entire theoretical training will take place at the AEROTOURS classroom in Central Berlin and the practical lessons will commence at Strausberg airfield (EDAY).

You can reach us comfortably by train (S-Bahn) in 20-minute intervals from Berlin in 40 min (final stop Strausberg Nord) or by car via the B1 or Landsberger Allee (app. 40 km).





Our aircraft fleet and synthetic training devices:

AEROTOURS Aviation Training operates one of the largest training fleets of aircraft in the eastern part of Germany. 11 single-engine airplanes such as Sila 450C, Diamond DA20, Cessna 152, Cessna 172, Socata TB20, Cirrus SR22 GTS and two multi-engine aircraft like Piper Cheyenne PA31T2 II XL, Partenavia P.68 Victor are stationed in our hangar directly at Strausberg Airport.



In order to train for the instrument rating and multi-crew coordination (MCC), we offer two state of the art FNPT II MCC (B200GT & B737NG) flight simulators to our students.

Our newest generation King Air B200GT - FNPT II MCC is equipped with a Collins ProLine 21 Glass-Cockpit, FMS, EGPWS, TCAS II as well as many other systems which meet the most modern standards in aviation.

In order to give future airline pilots the preparation they need to operate high tech equipment, we also conduct training on a **Boeing 737NG FNPT II MCC** simulator at Lufthansa Aviation Training Center Berlin with a **full functional overhead panel**, **FMS and EFIS** system.







How to apply for the program

Before your training can commence, you are required to apply for a student place at our training facility and take part in an entry examination.

The application process and the applicant suitability test will be conducted in cooperation with our screening partner ATTC, which is one of the largest airline assessment preparation providers within Europe.

The procedure to apply for our ATPL(A) integrated course is as follows:

- 1. Go to www.atpl.training
- 2. Fill out the respective ATPL(A) integrated application form
- 3. After checking your initial information you will be invited for the ATPL(A) student selection process which consists of:
 - a. An aptitude test in order to check your general suitability for your future work environment as a commercial pilot we accept an already passed DLR test as an attestation of your aptitude
 - b. An Interview about your personality and your motivation to become a pilot
 - c. A general briefing about the ATPL(A) integrated training process

Official screening days will be published regularly on our website www.atpl.training and www.aerotours.de.





After you have successfully completed the application process, you are required to hand in and/or sign the following documents in order to start your training at AEROTOURS:

- Identification document (ID or Passport) with VISA (if applicable)
- Declaration of impunity of the applicant form can be obtained through the school
- Medical certifications for pilots class 1 according to EASA-FCL the initial
 examination will be conducted by an approved aeromedical center AMC please get
 in contact with one of the following AMC in order to schedule an appointment for a
 class 1 initial examination:
 - o Aeromedical Center Stuttgart (+49 711 707092 3) our recommendation
 - Aeromedical Center Hamburg (+49 40 50702081)
 - o Aeromedical Center Ettlingen (+49 7243 505990)
 - Aeromedical Center Cologne (+49 2203 601 3368)



- Extract of the German central index of traffic offenders (include appendices if entries exist) – application form can be obtained through the school
- Aviation security background check pursuant to paragraph 7 of the German Aviation
 Security Act (LuftSiG) application form can be obtained through the school
- Proof of sufficient mathematical, physical and English language skills (e.g. via the aforementioned aptitude test or by handing in a copy of specific university/college or high school degrees)
- AEROTOURS ATPL(A) integrated training contract will be provided by the school after successfully passing the entry examinations (aptitude test and interview)



About the ATPL(A) integrated (initio) training

The ATPL(A) integrated (initio) course consists of two central elements: the theoretical and practical training.



Altogether, the integrated course will take about 18-24 month to complete.

The student will finish the training with a commercial pilot license (CPL) with a multi-engine instrument rating (MEP IR), MCC certificate as well as with the ATPL(A) theoretical knowledge credit. From then on, the trained pilot is ready to apply for a position as a first officer at a commercial air carrier and proceed training for a type specific rating (e.g. on Boeing B737NG or Airbus A320 family).





ATPL(A) integrated pilot training + university degree in corporate management

In collaboration with our partner university of applied science Eberswalde, you can combine a bachelor's university degree of corporate management (degree program is currently only available in German) with a commercial pilot license. To find out more, visit http://www.hnee.de/pilot.

In global aviation, pilots are needed, who can not only use aviation expertise, but also understand social and economic contexts. Increasingly companies, such as airlines, are looking for personalities who are flexible, interested and trustworthy, but who also act according to ethical principles and are socially responsible.

In a practical environment, you will learn to apply business management successfully, to plan and target management processes and to transfer this knowledge to companies – including aviation – and to develop practical problem solving skills.

You will gain the ability to analyze and evaluate the industry through market opportunities and an economic context.

The Eberswalde university student support system creates an environment that nurtures creativity and performance. This combined with strong ethics and partnerships, allow the students to experience new and different project work, exercises and excursions. It allows students a valuable insight into the professional field that they are studying. In addition to this, the unique Eberswalde University is located right in the heart of the science, business, management and politics districts.





Theoretical training

The theoretical training comprises the following topics:

- 010 Air Law
- 021 Airframe/System/Powerplant
- 022 Instrumentation
- 031 Mass and Balance
- 032 Performance
- 033 Flight planning and monitoring
- 040 Human Performance

- 050 Meteorology
- 061 General Navigation
- 062 Radio Navigation
- 071 Operational Procedures
- 081 Principles of Flight
- 091 VFR Communications
- 092 IFR Communications



The theoretical training is segmented in two phases according to EASA Part FCL PPL/ATPL:

Phase I (PPL-training): min. 100 hours of on-site training (approx. 4 weeks)

Phase II (ATPL-training): min. 650 hours of on-site training (approx. 6 month)

The PPL theoretical examinations must be taken at the local combined aviation authority of the federal states Berlin and Brandenburg.

The ATPL theoretical and practical examinations are both conducted by the German Civil Aviation Authority (LBA) in Braunschweig.



AEROTOURS GmbH Luftfahrtunternehmen • D-374 AOC Luftfahrerschule • DE.ATO.074 Flugplatz F2 • Haus 12 • 15344 Strausberg Telefon 03341 25 00 08 Fax 03341 21 57 45 E-Mail office@aerotours.de Internet www.aerotours.de GF Flgzf.-Ing. Michael Hanke HRB 9758 FF VAT NR. DE211955738 St.-Nr. 064/105/03385 Postbank Berlin IBAN DE03 1001 0010 0009 4771 07 BIC PBNKDEFF



Practical training

The practical training is divided into the following phases:

Phase I: 15 hours of flight training

The basic PPL(A) phase until first solo flight

Phase II: 25 hours of flight training

Advanced PPL(A) phase until first solo cross country

Phase III: 45 hours of flight training

Solo cross country and night flying phase/standardization

Phase IV: 95 hours of flight training

CPL(A)/ME/IR phase with procedure/simulator training

Completion: ME IR/CPL(A) final check flights

At the end of you practical training, you will have accumulated around 180 hours of flying. The practical training will be concluded with the multi-crew cooperation training (MCC) on a FNPT II MCC synthetic training device (Boeing 737NG or Beech King Air B200GT / ProLine 21 Avionic).

MCC Theory: 25 hours of classroom instruction

MCC Practice: 15 hours of practical training on a FNPT II MCC

The basic visual flight training (VFR) is conducted in EDAY (Strausberg). The instrument and commercial training is conducted in EDDB (Berlin-Schönefeld), EDDP (Leipzig), EDDC (Dresden) and MCC (737NG) at Lufthansa Flight Training Center in Berlin Schönefeld. All theory and practice instructors are approved from the German Civil Aviation Authority (LBA) attachment No.5 to the Approval Certificate.





ATPL(A) integrated offer

ATPL(A) integrated package content	ATPL(A) integrated Economy	ATPL(A) integrated Standard
Application and training support incl. one free pre-entry test per subject for the LBA authority st	\checkmark	√
750 hours of full time on-site theoretical training	\checkmark	\checkmark
Practical flight training Phase I to IV	\checkmark	\checkmark
MCC training on Beech King Air B200GT	✓	×
MCC training on Boeing B737NG	×	✓
Authority and examination fees	✓	✓
Landing and air traffic control fees	✓	✓
Jeppesen (Boeing) EASA ATPL hardcopy book set (15 volumes)	×	✓
Access to ATPL(A) computer based learning material	√	✓
Boeing Courseware ATPL question trainer	√	✓
AEROTOURS flight student uniform set	√	✓
AEROTOURS high-visibility safety vest	\checkmark	✓
AEROTOURS student and training guidelines, checklists, manuals, charts and additional printouts)	✓	√
Student pilot starter kit with pilot suitcase, complete navigation equipment and kneeboard	×	✓
iPad Mini with iPad kneeboard	×	✓
Noise cancelling pilot headset	×	✓
Passive rental headset during training	√	×
ATTC ATPL-Mentoring program incl. airlines application, screening and aptitude test preparations over the two year ATPL training period	×	✓
*for non-EU citizens a service charge will be added (e.g. for required VISA procedures, acceptance letter, school confirmations, additional training, etc.)	59.990 €	64.990 €



Financing your training

One way to finance the ATPL(A) integrated training is through our local financial partner "Sparkasse Märkisch-Oderland". They provide private credit lines up to 50.000 € depending on the personal credit rating.



For details, please contact:

■ Sebastian Masur, Tel.: 03341 3401523, <u>sebastian.masur@sparkasse-mol.de</u>

Some key facts:

- credit line up to 50.000 €, higher credit line require an individual assessment
- repayment term up to 10 years
- interest rates between 3,94 and 5,34 % p.a. nom. 10 years credit period (interest rates depend on personal credit rating)
- credit warrantor will increase the likelihood

Another alternative is to get in touch with your financial consultant at your main bank about private credit solutions for financing the training costs.

AEROTOURS offers flexible payment conditions with up to five rates over the total duration of the training. The payment plan can be individually adapted.



Our partners

AEROTOURS Aviation Training works closely together with the following partners in order to ensure that the first steps towards your future pilot career will be successful ones:











Quality Management

All our courses are EASA compliant and approved by the German Civil Aviation Authority (LBA). In order to ensure a countinuous improvement of our training, operation and processes, AEROTOURS is ISO 9001:2015 certified. Furthermore, we are an educational institution for employment promotion in accordance with the German education quality management standard AZAV.



Our quality management system is screened and checked regularly by an independent external certification agency (TQCert) and the German Civil Aviation Authority. This process allows the objective evaluation of our quality system and ensures the highest training standards for our students.













Our Graduates

Over the years, we have trained many students and we are proud that most of them work in renowned companies such as:





Contact Details

If you have any further questions, opinions or comments, please do not hesitate to contact us.

Your contacts: Robert Hanke (Head of Customer Service and Marketing)

Steffen Bischoff (Head of Training)

Marcel Feldmann (Head of Administration)
Silvio Endler (Head of Office/Accountant)

Office: +49 (0)3341 250008 Fax: +49 (0)3341 215745

E-mail addresses: <u>r.hanke@aerotours.de</u>

<u>s.bischoff@aerotours.de</u>
<u>m.feldmann@aerotours.de</u>

office@aerotours.de

Visit our website: www.aerotours.de

We are looking forward to meeting you.

